



Boeing's role in the First Movers Coalition

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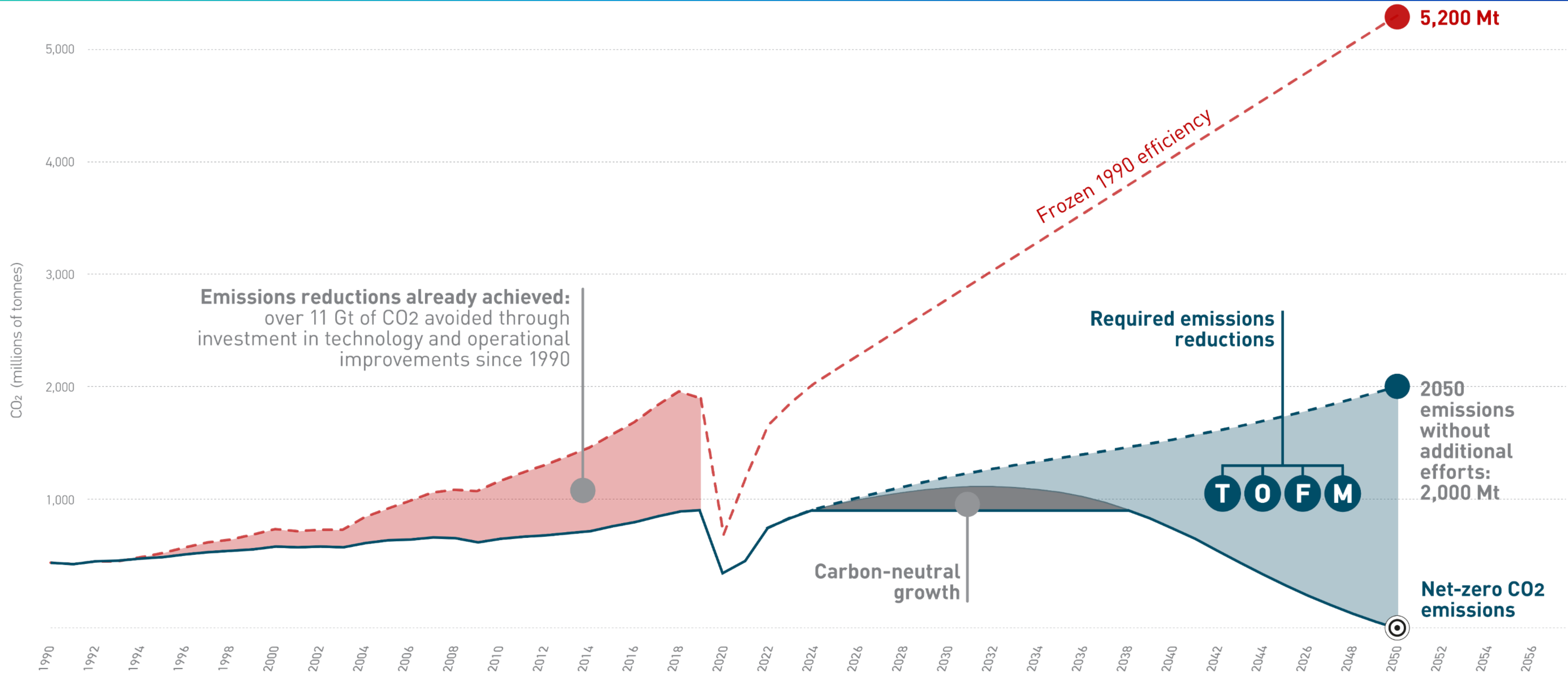


Boeing's role in the First Movers Coalition

The World Economic Forum, First Movers Coalition is a demand driven initiative aiming to stimulate emerging technologies and the production of Sustainable Aviation Fuel with a life cycle emissions reduction of 85% or greater. First movers are necessary to bring forward technology not yet a commercial reality. What are the details of this program and how does this align with the aviation sectors global commitments for decarbonization?

Why? The path to net-zero

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Net Zero 2050 Long Term Aspirational Goal agreed by Industry and Governments

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- 2019 (A40) agreement to investigate the feasibility of a LTAG for International Aviation;
- Not all States will be in a position to move at the same pace - some developing States will need longer to reach net-zero and the goal does not place obligations on all States.
- The resolution also outlines the support many developing States will need, including means of implementation such as capacity building and financing the transition.
- **CAAF/3: 2023** – possibly the next agreement for SAF

Government agreement: Oct 2022



We asked for a long-term climate goal to be agreed by governments and they have responded. We now need to make it happen, together.

The International Civil Aviation Organization (ICAO) 41st Assembly has adopted a goal of net-zero carbon by 2050 for international aviation, backing up the industry goal agreed last year and in line with the Paris Agreement.



www.aviationbenefits.org/FlyNetZero



Industry commitment: Oct 2021



Decarbonizing Aerospace

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FLEET RENEWAL



OPERATIONAL EFFICIENCY



RENEWABLE ENERGY



ADVANCED TECHNOLOGY



Sustainable energy propulsion options

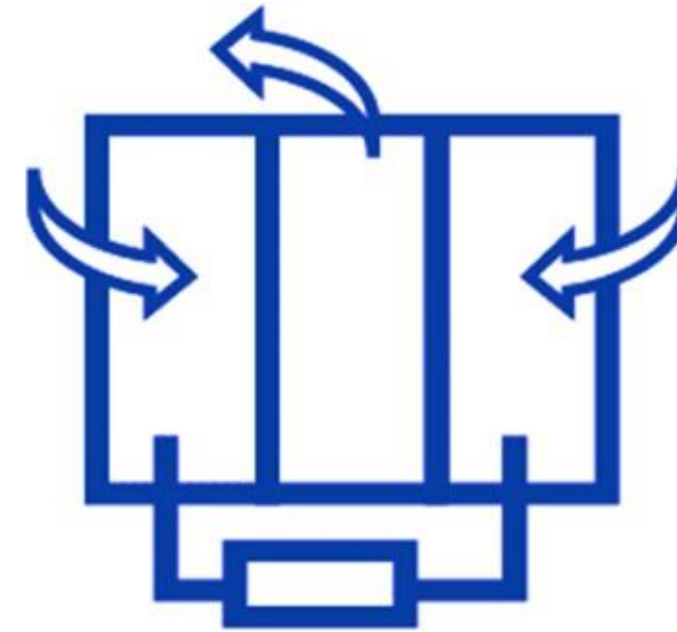
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**Sustainable
Aviation Fuels**



**LH₂ Direct
Combustion**



**H₂ Fuel
Cells**



**Battery
Electric**

Industry View

Our industry requires a 'SAF &' approach.

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	2020	2025	2030	2035	2040	2045	2050	
~27% of CO2 emissions	Commuter 9-50 seats <60 minute flights <1% of industry CO2	SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF
	Regional 50-100 seats 30-90 minute flights ~3% of industry CO2	SAF	SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF
	Short haul 100-150 seats 45-120 minute flights ~24% of industry CO2	SAF	SAF	SAF	SAF potentially some Hydrogen	Hydrogen and/or SAF	Hydrogen and/or SAF	Hydrogen and/or SAF
	Medium haul 100-250 seats 60-150 minute flights ~43% of industry CO2	SAF	SAF	SAF	SAF	SAF potentially some Hydrogen	SAF potentially some Hydrogen	SAF potentially some Hydrogen
	Long haul 250+ seats 150+ minute flights ~30% of industry CO2	SAF	SAF	SAF	SAF	SAF	SAF	SAF





Autonomous,
all-electric air taxi

Hydrogen combustion



World's first piloted
H2 fuel cell aircraft





Artemis I

WE ARE GOING!

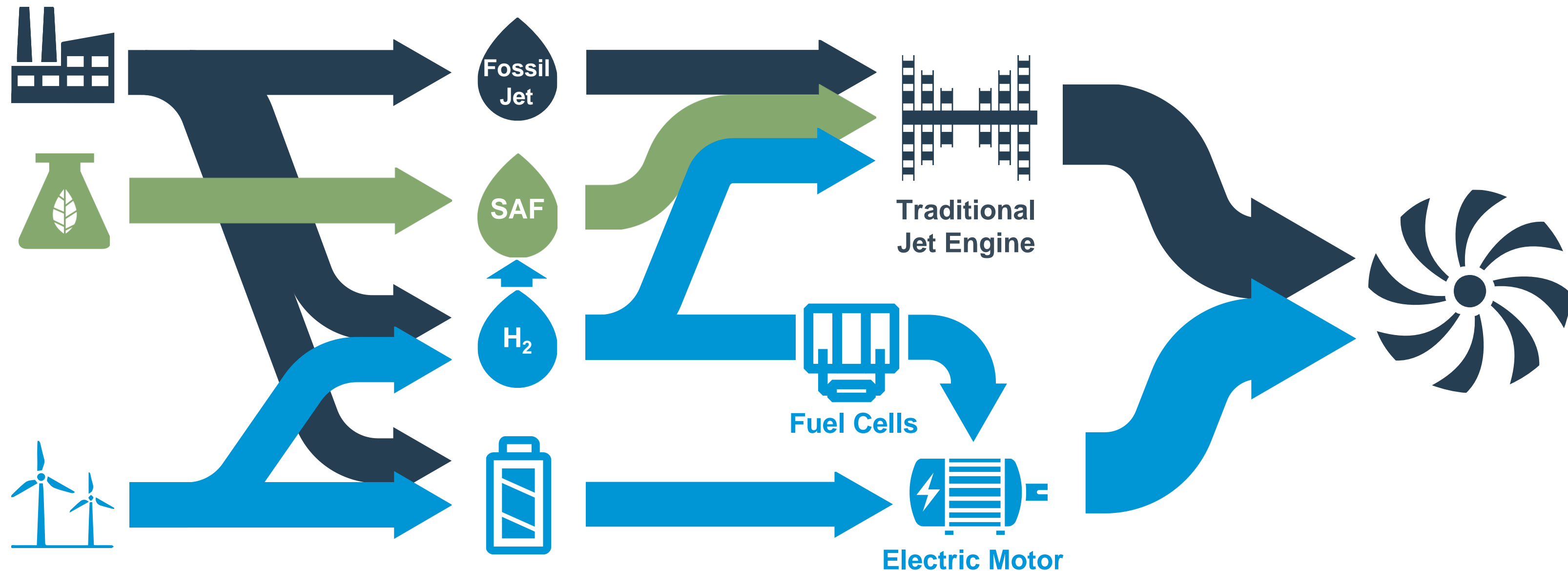
Energy Transition and Technology Landscape

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Energy Source

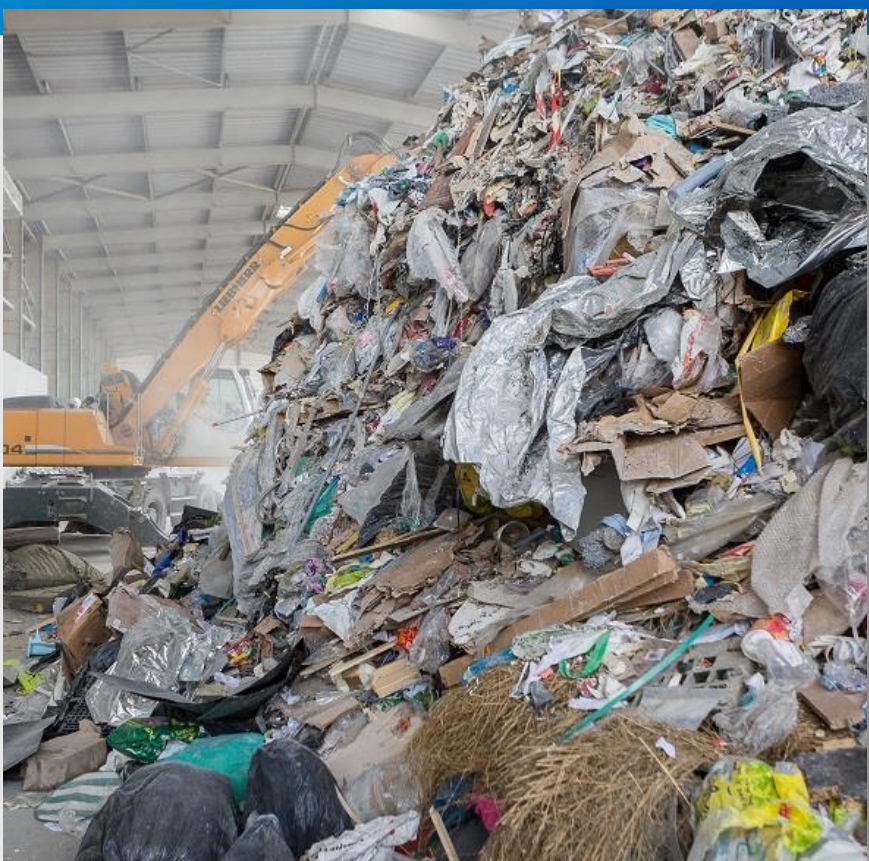
Energy Carrier

Energy Conversion



SAF Feedstock pathways: Must rapidly accelerate scalable solutions

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HEFA	Alcohol-to-jet	Fischer-Tropsch	Power-to-liquid
Now - Proven, scalable technology	Next - Near to mid term potential		Long term opportunity
Waste and residue lipids (fats, oils, greases), purpose grown sustainable oil energy plants	Gasification of agricultural and forestry residues, municipal solid waste, or sustainable cellulosic crops Crop based sugar alcohols		Renewable energy, industrial gases
Mature Commercial 2016+	Demo proven Early stage Commercial 2025+	First commercial plants in construction Early stage Commercial 2025+	Technology in development Commercial 2035+

SOURCE: WEF Clean Skies for Tomorrow Report and Boeing analysis

WEF: First Movers Coalition (& Boeing)

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Boeing is the FMC Aviation Sector Champion and co-leads the work program



FMC works with existing initiatives to build on and complement ongoing efforts to accelerate the race to net-zero. The Coalition has different types of partners which all bring unique value to the decarbonization of **hard-to-abate industries**.

Eight sectors in scope of the FMC, representing >30% of global carbon emissions today & most new tech needs

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Launched at COP26

Launched at WEF
Annual Meeting 2022

Launched at COP27

launched in 2023



Aviation



Steel



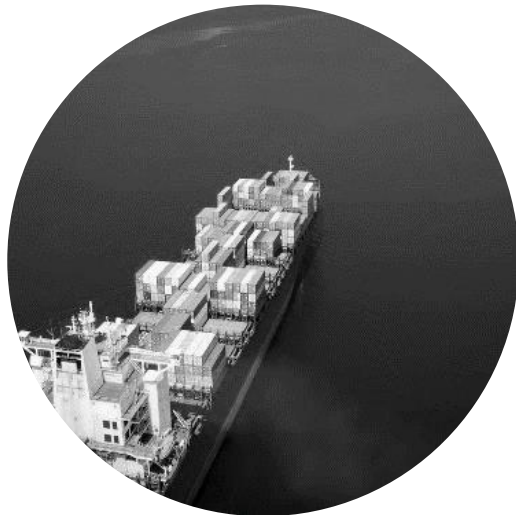
Aluminum



Cement / Concrete



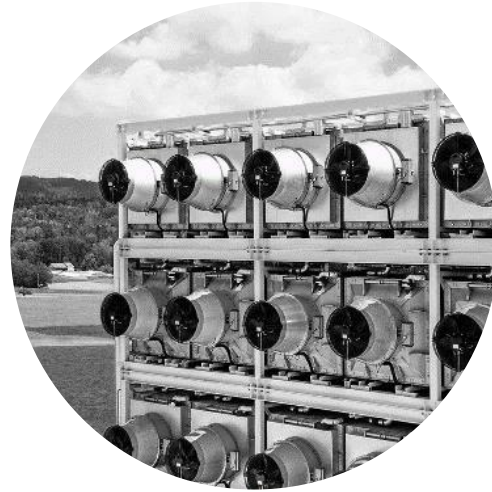
Chemicals
(Plastics – PET,
PP and PE)



Shipping



Trucking



Carbon Removal

**Driving impact
through
sector-specific
demand
commitments**

113

total commitments from **87 members** from top global corporations and non-profit organizations across **7 sectors**

...resulting in...

\$15B

in demand for near-zero-emission products and services

...supported by...

13

government partners representing over 50% of global GDP

Overview of current members

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Aluminium – 15 members

- Apple
- Ball Corp
- Bang & Olufsen
- CBA
- Constellium
- Ford Motor Company
- General Motors
- Hydro
- Logitech
- Novelis
- PepsiCo
- Speira
- Trafigura
- Volvo Cars
- Volvo Group

Aviation – 27 members

- Airbus
- American Express GBT
- Apple
- Autodesk
- Aveva
- Bain & Company
- Bank of America
- Boeing
- Boom
- Boston Consulting Group
- Chooose
- Deloitte
- Delta Airlines
- Deutsche Post DHL Group
- Eni
- EY
- FedEx
- Fortescue Metals Group
- Lufthansa Group
- Nokia
- PwC
- Rio Tinto
- Salesforce
- Schneider Electric
- United Airlines
- University of Michigan
- Vattenfall

Carbon Removal – 10 members

- AES
- Alphabet
- Boston Consulting Group
- Drax
- EGA
- Microsoft
- Mitsui O.S.K. Lines
- Salesforce
- SwissRe
- Trafigura

Cement & Concrete – 7 members

- CCC
- Etex
- General Motors
- RMZ
- Vattenfall
- Ørsted
- ZGF Architects

Shipping – 14 members

- A.P. Møller – Mærsk
- Agility
- Aker Biomarine
- Amazon
- BHP
- Fortescue Metals Group
- Höegh Autoliners
- Logitech
- Mitsui O.S.K. Lines
- Rio Tinto
- Schneider Electric
- Trafigura
- Western Digital
- Yara International

Steel – 25 members

- Aker Solutions
- Alfa Laval
- Bharat Forge
- Consolidated Contractors Group
- Ecolab
- EGUI
- Enel
- Engie
- Ford Motor Company
- Fortescue Metals Group
- General Motors
- Iberdrola
- Invenergy
- Johnson Controls
- Mahindra
- Mainstream Renewable Power
- Marcegaglia
- Ørsted
- ReNew Power
- Scania
- Trane Technologies
- Vattenfall
- Vestas
- Volvo Group
- ZF Friedrichshafen AG

Trucking – 15 members

- Agility
- Cemex
- Dalmia Cement
- Fortescue Metals Group
- Heidelberg Cement
- Holcim
- National Grid
- Norge Mining
- PepsiCo
- Rio Tinto
- Scania
- SSAB Swedish Steel
- Toll Group
- Vattenfall
- Volvo Group

6 priority activities for FMC in 2023

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Drive offtake to accelerate supply availability

Recruit demand
across the value chain to
demonstrate market viability

1 Targeted Recruitment

Surface supply
to accelerate and catalyze
investment decisions

2 Supplier Database

In-Country Workshops

- ✓ Singapore (June)
- ✓ India (11-12 July)
- Brazil (9-11 October)
- USA (23-24 October)

4

Innovation Challenges

- UpLink Sustainable Aviation Challenge (August-January)
- Near-Zero 2030 Steel Challenge (September-January)

Establish tools
and processes to
streamline procurement

5 Collaborative RFP

6 ✓ Procurement Innovation
Dialogues (14-15 September)

Infrastructure Pillar

Finance Pillar

Government Engagement

Build enabling ecosystem



The FMC Aviation sector is leveraging airline buying power to accelerate the development of next generation SAF

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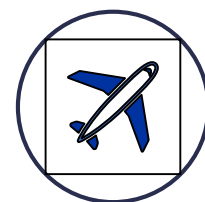
In process of recruiting more airlines across new geographies

FMC's access to key stakeholders uniquely positions them to accelerate the development of next generation SAF

27 Total commitments in aviation

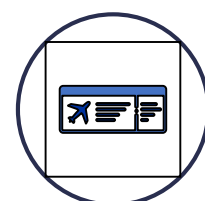
... resulting in ...

~3.5Mt of demand for near-zero sustainable aviation fuels



Airlines and OEMs

Committed to >5% of fuel demand from sustainable aviation fuels with LCA >85% by 2030



Airfare/Airfreight purchasers

Committed to partner with air transport operators for >5% of fuel from sustainable aviation fuels with LCA >85% by 2030



Government partners

representing 50% of global GDP supporting FMC more broadly



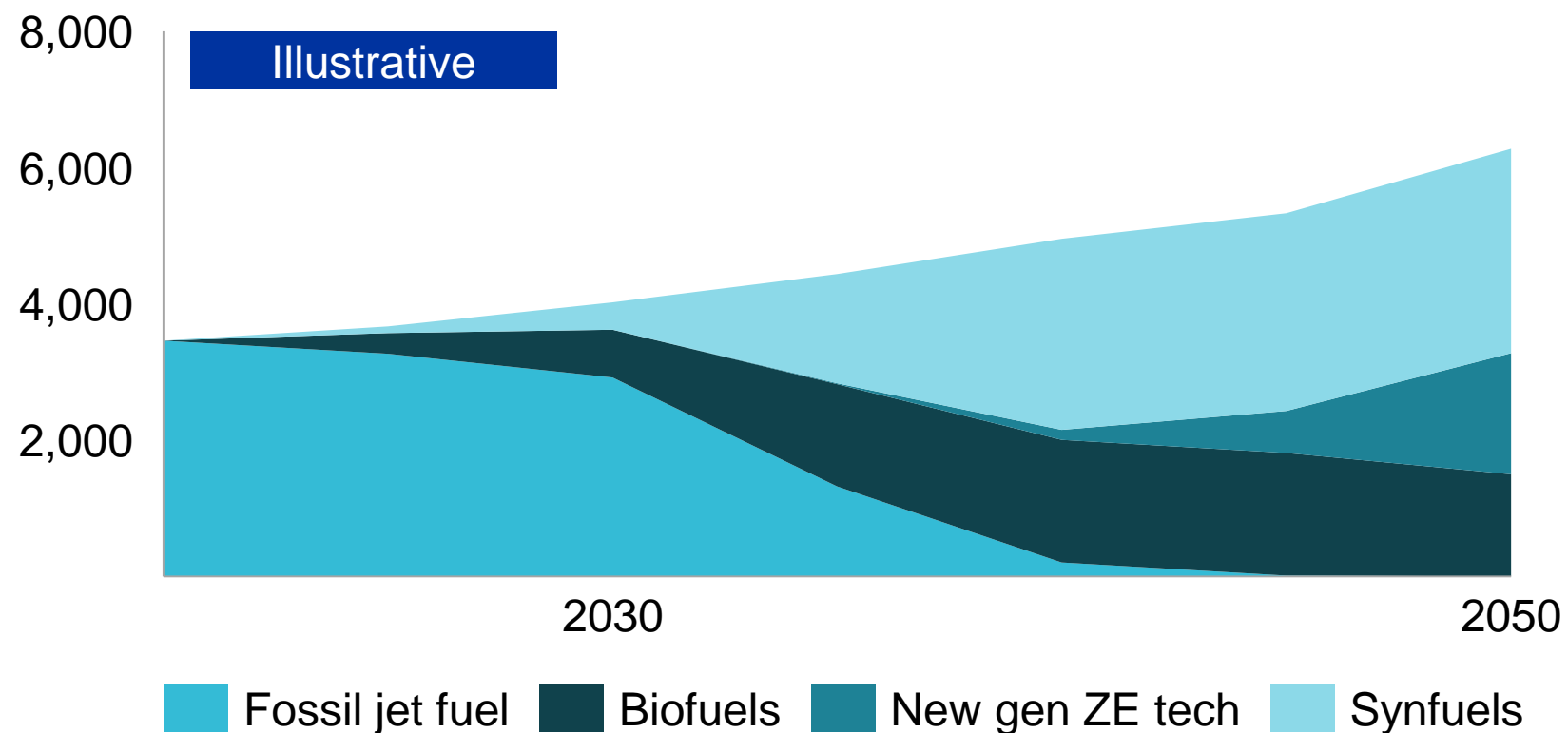
Aviation | Commitment scope

2.5%
global emissions
today



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Energy demand (TWh)



Technologies in FMC scope

-  Sustainable Aviation Fuels¹ with LCA GHG reduction $\geq 85\%$
-  New generation near-zero emissions propulsion technologies, incl.
 - Battery-electric
 - Hydrogen turbine and fuel cells



Airline

“ By 2030, we will replace at least 5% of conventional jet fuel demand with sustainable aviation fuels (SAFs) that reduce life-cycle GHG emissions by 85% or more when compared with conventional jet fuel, and/or using zero-carbon emitting propulsion technologies






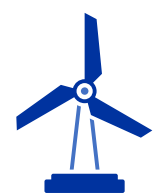
Airfare/airfreight purchaser

“ By 2030, we will partner with air transport operators to replace at least 5% of conventional jet fuel used for our air travel/freight with sustainable aviation fuels (SAFs) that reduce life-cycle GHG emissions by 85% or more when compared with conventional jet fuel, and/or zero-carbon emitting propulsion technologies

1. Neat SAF with >85% LCA, using the Schneider-Kildee-Brownley-Brown-Cantwell definition.

Disclaimer: the Climate Pathway scenario is the result of an analysis assuming aggressive cost reductions, progressive technology developments and future breakthroughs, and high investments from 2021 onwards

4 key pathways to produce SAF, with unique challenges and potential

	Hydroprocessed esters and fatty acids (HEFA)* 	Alcohol-to-jet 	Gasification Fischer-Tropsch 	Power-to-liquid 
Opportunity Description	Mature technology: Safe, proven, and scalable technology	Technology in commercial pilot: Potential in mid-term, given higher GHG reduction possible vs fossil jet fuel; however, significant techno-economical uncertainty		Technology in development: Proof of concept 2025+, primarily where cheap high-volume green electricity is available
Announced global cap.¹	16.1Mt (88% total)	1.0Mt (6% total)	0.9Mt (5% total)	0.3Mt (2% total)
Feedstock²	Waste and residue lipids, purposely grown oil energy plants (e.g., UCO, tallow, etcl)	Agricultural and forestry residues, municipal solid waste, purposely grown cellulosic energy crops (e.g., sugarcane, corn grain)		CO ₂ & green electricity; unlimited potential via direct air capture
LCA % reduction³	14%-84% <i>(proven ability to reach 85%)</i>	13%-73% <i>(potential to reach 85%)</i>	86%-100%	98%
Additional abatement levers	<ul style="list-style-type: none"> • Regenerative agriculture and cattle management • Renewable power • Green H₂ conversion feedstock • Conversion power with green H₂ instead of natural gas 		<ul style="list-style-type: none"> • Electrified transportation • Renewable power 	<ul style="list-style-type: none"> • DAC CO₂ • Green H₂ produced on-site with renewable power

1. WEF: Estimate from as of November 2022 announced projects from public research, not comprehensive; 2. Non-exhaustive; 3. Reduction of LCA emissions from conventional jet fuel at 89 gCO₂/MJ (including ILUC); Source: Mission Possible Partnership, Clean Skies for Tomorrow; CORSIA Eligible Fuels – Life Cycle Assessment Methodology report; BCG analysis

Cascade

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